



EXPLORE THE
POSSIBILITIES





ABOUT US
POINT OF SALE
BACK OFFICE MANAGEMENT
MARKETING - MEMBERSHIP
VOUCHERS - RAFFLES
INTEGRATIONS
POS HARDWARE

CONTENTS

CCTV SURVEILLANCE
PAGING SYSTEMS
DIGITAL SIGNAGE - MENU BOARD
BEVERAGE METERING
MOBILITY
SUPPORT
TRAINING

VECTRON AND BEPOZ

Vectron and Bepoz have reputations as leaders in the hospitality POS industry that span over 40 years. Now under one management we will continue to lead the POS industry as an experienced, high quality and new technology supplier of complete Point of Sale and Management solutions.

As a total POS solutions provider, we cover every aspect of your business.

OUR COMMITMENT TO YOU

- ▶ Honest and upfront business relationship
- ▶ Superior customer service
- ▶ Support that never sleeps
- ▶ Hospitality professionals that care
- ▶ Innovation on business optimisation

About us

WE ARE
DEDICATED TO
HELPING YOU
BUILD
A COMPETITIVE
EDGE.

INDUSTRIES WE SERVE

Our vast experience and understanding of the hospitality industry comes from an intimate knowledge gained from working with our customers. This allowed us to create state of the art tailored POS solutions across multiple industries. Now our world class, scalable and affordable systems can bring amazing benefits to how you run your business.

- ▶ Clubs
- ▶ Bars/Nightclubs
- ▶ Restaurants
- ▶ Franchise
- ▶ Pubs/Hotels
- ▶ Cafes
- ▶ QSR
- ▶ Grocery

So whether you are a small, single till venue, a growing enterprise or a large multinational chain, we can help change the way your business performs.

SOLUTIONS WE PROVIDE

State of the art software and hardware technology can be fully customised to streamline your business processes – from **front of house** to **back office**, **venue surveillance** to **digital menu boards** – **our systems can revolutionise how you do business.**



Table: 65 Ttl. Main Server Operator: Vectron Manager

Product	Qty	Amount	Sort	Beverage			Food		
Corona, Single	1	8.00	Cold Bev	Garlic Bread	Spring Rolls	Thai Beef Skewers	Prawns (Entree)	Chorizo	Soup Of Day
Coopers Pale Ale, Single	1	8.00	Cold Bev	FOD	Prawns	Parmy	Grilled Chick Breast	Pasta Pesto	Specials
Coopers Pale Ale, Single	1	8.00	Cold Bev			Scotch Fillet			Specials
Chorizo	1	14.90	Entree						
Thai Beef Skewers	1	13.90	Entree						
Parma	1	27.00							
Veg Only									

Enter Your Operator Number

Balance: 27.00

9 Reprint Trans. Print

6 - +

1 2 3 Cancel

- 0 . Clear

Table # GUESTS

Table Save Table Save Free Text AMEX Surcharge

PAYMENT \$50 \$20 \$10 \$5 Cash

Item Details Pricing Menu Prodn Menu

AMEX Surcharge OFF Divide Payment \$ Split bill

NO Set Menu Room Service Charge

Switch to Clock In/Out



FRONT OF HOUSE

- ▶ Fully customisable touch screen layout
- ▶ Easy to use interface
- ▶ Intuitive order flow, upsell, multi buy
- ▶ Live pricing update from one terminal to multiple
- ▶ Flexible table management with easy splitting and joining
- ▶ Multiple remote printing from POS to kitchen or bar
- ▶ Order redirection to another printer

MOBILITY

- ▶ Complete POS functionality on handhelds and tablets
- ▶ Same screen interface eliminates the need for additional training
- ▶ Staff can take orders at the tables, the lounge or outdoor areas
- ▶ Orders sent to the bar and kitchen via internet in real time

CUSTOMER DISPLAY

- ▶ Highly graphical and dynamic screens
- ▶ Tailored messages to match customer selections
- ▶ Great way to upsell
- ▶ Real time menu/price/specials updates from the POS database

STAFF

- ▶ Individual staff logons
- ▶ Login using staff number, magnetic swipe card or RFID wristbands
- ▶ Staff performance tracking

BAR TABS

- ▶ Flexible tab function with a click of a button or a swipe card
- ▶ Multiple tabs can be set on one terminal
- ▶ Pre-set limits and automatic notification when tab reaches limit
- ▶ Tab limits can be set to be overridden by manager

PAYMENTS

- ▶ Convenient splitting of bills for groups
- ▶ Accepts gift vouchers and coupons as valid forms of payment
- ▶ Integrated EFTPOS and credit card payments
- ▶ Simple to read, itemised receipts

ACCOUNTS

- ▶ Powerful, built-in debtor module
- ▶ Auto generation of sales, purchases, liabilities, tax information
- ▶ Easy data export to Excel or CSV format
- ▶ Integration with all popular accounting systems such as Xero, MYOB, Netsuite.



Individual
staff logins





BACK OFFICE

- ▶ Advanced employee management
- ▶ Cash management – tender balancing, tracking, bank deposits
- ▶ PLU free product management
- ▶ Standard or customised reporting on all POS data
- ▶ Supplier/inventory cost control
- ▶ Easy add product, pricing, stock
- ▶ Track best sellers, worst sellers, low margins etc

HEAD OFFICE

- ▶ Real time connection across all locations
- ▶ Set KPIs across all locations and measure performance
- ▶ Consolidated data analysis and graphic reporting
- ▶ Centralised management of menus, pricing, promotions etc
- ▶ Easy replication of POS setup when adding new venues
- ▶ Head office can be located at any position with internet access

STOCK CONTROL

- ▶ Real time management of stock
- ▶ FIFO (first in first out) or average stock system
- ▶ ALM, ILG and HLW integrated ordering and receiving of stock
- ▶ Improve cash flow based on sales
- ▶ Automatic creation of purchase orders
- ▶ Spillage and waste tracking
- ▶ Full or rolling stocktake

REPORTING

- ▶ Real time web reporting by the minute, hour, day or year
- ▶ Flexible, customised, intelligent report formats
- ▶ Automated scheduled reports via email or sms
- ▶ Advanced analytics and graphical reports
- ▶ Optimised for all platforms - desktop, laptop, tablet, mobile
- ▶ Dashboard customisable for your specific business needs
- ▶ Centralised reports for group and multi venue operations

SMART ALERTS

- ▶ Proactive alerts sent via sms or email
- ▶ Track sales, pricing changes, promotions etc
- ▶ Create custom audits based on your requirements
- ▶ Get alerted of any stock discrepancies, no sale etc
- ▶ Real time assessing, monitoring and evaluating
- ▶ Set alerts to be sent to multiple staff members
- ▶ Link to inhouse paging system



MARKETING & PROMOTIONS

- ▶ Run campaigns targeted to specific demographics
- ▶ 2 for 1 meals, birthday vouchers, happy hour etc
- ▶ Schedule daily, weekly, seasonal promotions
- ▶ Track performance of each activity down to the cent
- ▶ Create and print offer vouchers from your till
- ▶ Automate promotional and marketing activities

RAFFLES

- ▶ Eliminates the need for a dedicated staff selling tickets
- ▶ Customers can buy raffle tickets when placing food and beverage orders.
- ▶ Raffle tickets printed on the spot to a designated printer
- ▶ Sell raffle tickets on the floor with a tablet and bluetooth printer
- ▶ Tickets can be paid for with vouchers, cash, eftpos, even points
- ▶ Optional raffle draw program with random number generator

MEMBERSHIP & LOYALTY

- ▶ Track customer behaviour and reward them accordingly
- ▶ Member database sits within the software
- ▶ Let customers earn and redeem points
- ▶ Customer specific database marketing
- ▶ Birthdays, anniversaries, visits tracking

VOUCHERS

- ▶ Built-in voucher, credit note, gift certificate
- ▶ Individually track and secure each voucher with a barcode
- ▶ Issue vouchers allowing one or many redemptions
- ▶ Great tool for providing on the spot incentives to patrons
- ▶ Discounts triggered by preset parameters to avoid misuse
- ▶ Supported by powerful reporting and analytic capabilities



**PRINT
VOUCHERS
AT YOUR
POS**

Buy a
James Squire Schooner
and you could win this
Quintrex Tinnie

Buy a second James Squire
Present this voucher at the till
and get 20% discount
We will place your ticket
In the barrel



Your Club Pres

"Elv

Get a
Commission \$10

Our POS software integrates with a large number of third party systems to ensure that you can manage and operate all aspects of your business seamlessly.

Current integrations include, but are not limited to accounting links, camera systems, clocking systems, beverage monitoring, eftpos, payment systems, gaming, paging, property management systems, reservation systems, scales and scanning.



CCTV



DIGITAL SIGNAGE



PAGING



SMS GATEWAY



PROPERTY MANAGEMENT



Q BUSTING



DISPENSE METERING



BAR TAB



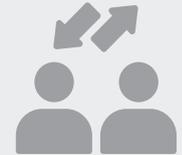
ACCOUNTING



SCALES



ONLINE ORDERING



EMPLOYEE MANAGEMENT



TABLE RESERVATIONS



ELECTRONIC INVOICING



GAMING LOYALTY



BUSINESS INTELLIGENCE

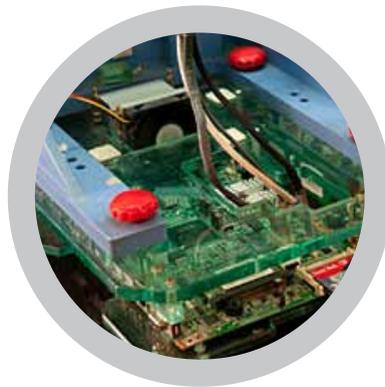
We supply the most technologically advanced software to carry out a mission critical role in your business, so it is paramount that our hardware is of the same quality. Our range of hardware options are designed to suit your business needs - **durable with a minimalist look, some of our terminals are built to have a 12 year life. Our hardware uses the latest touch screen technology for ease of use in fast paced environment.**



Our POS hardware is designed and built in a state of the art environment with full process monitoring. **Rigorous testing on each component ensures that each manufactured item passes through numerous checks before reaching you.**



STREAMLINED



QUALITY CONTROL

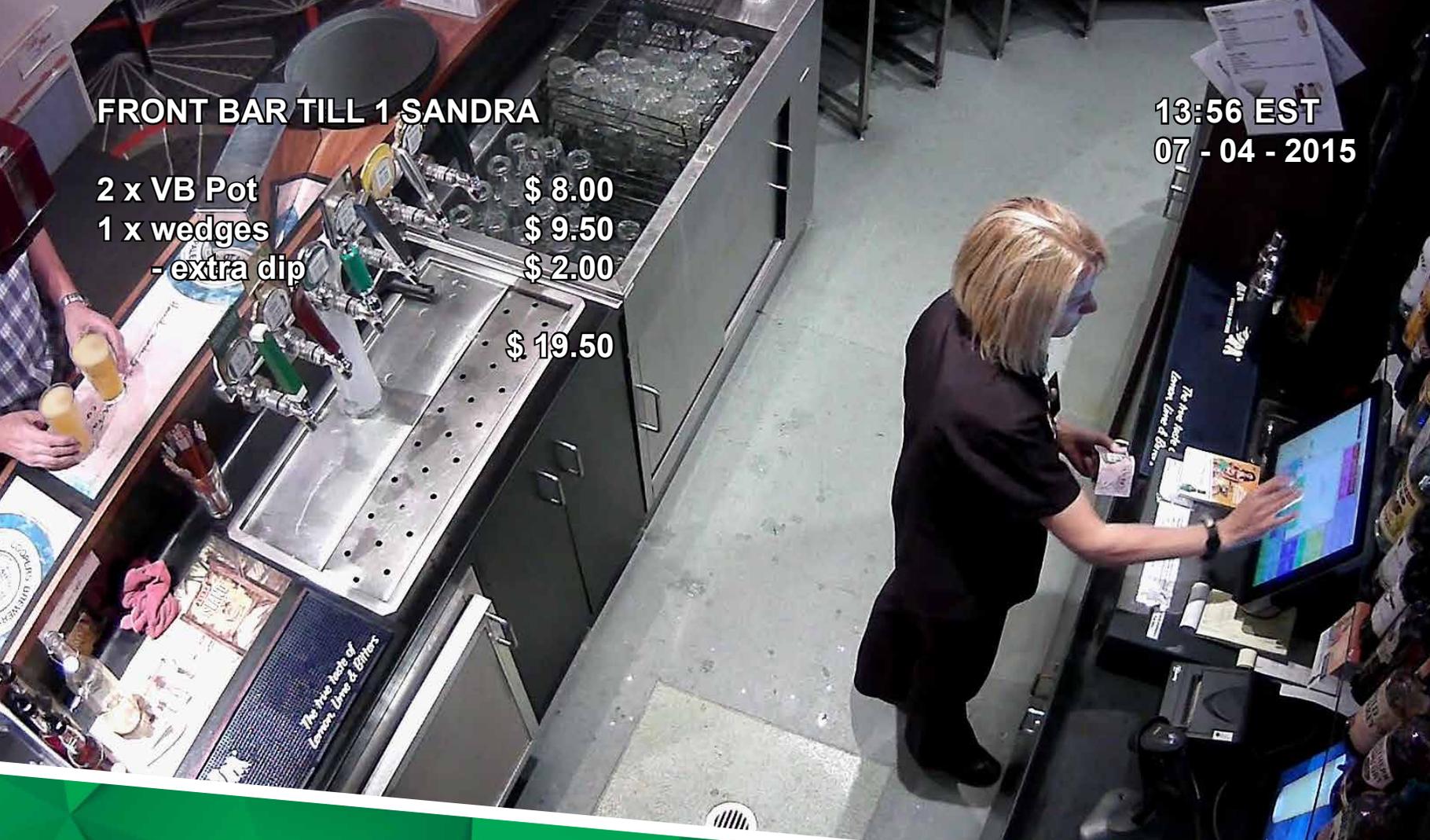


TESTING

FRONT BAR TILL 1 SANDRA

2 x VB Pot \$ 8.00
1 x wedges \$ 9.50
- extra dip \$ 2.00
\$ 19.50

13:56 EST
07 - 04 - 2015



END-TO-END SOLUTION

- ▶ Free assessment
- ▶ Pre-installation planning
- ▶ Qualified installers & cabling
- ▶ Installation
- ▶ Commissioning
- ▶ Post-installation report
- ▶ 24/7 Support

Specialising in the development and installation of advanced IP CCTV systems, our security division understands that each business has their own unique requirements, which is why we focus on tailoring a solution that fits your needs.

POS INTEGRATION

By integrating the CCTV system with our POS, you can have real time visibility of both the venue and transactions that are taking place at that specific point in time.

- ▶ Time stamping image with transaction
- ▶ Live monitoring via desktop, laptop and mobile devices
- ▶ Tracking of key events like 'no sale' alert
- ▶ Review footage based on specific sales only
- ▶ Search by time or product
- ▶ Analogue and IP camera integrated to one system
- ▶ Remote mobile access and viewing
- ▶ Hybrid systems allowing use of existing cabling, infrastructure and cameras.

360° DOME CAMERA

- ▶ 360° panoramic coverage of a room
- ▶ Event controlled recording and analytics within the camera
- ▶ Multiple cameras store data on one networked storage device

LOW LIGHT VISION DOME CCTV

- ▶ Equipped with infrared LEDs ideal for dim lit bars and clubs
- ▶ Zoom and focus directly from your PC
- ▶ Easy plug and play setup

DAY-NIGHT DUAL LENS CAMERA

- ▶ Separate image sensors for day and night time operation
- ▶ Thermal sensor to detect darkness, smog etc
- ▶ Digital continuous zoom, pan and tilt





PAGING SYSTEMS

Our wide selection of pagers is tried and tested in the largest QSR chain in the world, but no matter what size your venue our paging solutions offer stand alone, networked or integrated POS system options. Modular in design, you are able to trial a small number of pagers and add to them at a later stage.

Extremely useful in noisy environments and busy locations, our paging solutions can help you improve guest satisfaction and improve staff efficiency.

Advanced technology
High quality design
Robust and durable
Stand alone or integrated
Modular setup



GUEST PAGERS

- ▶ Alert customers when tables or meals are available
- ▶ Reduce queues at your bar or bistro
- ▶ Paddle or coaster style with advertising area
- ▶ Silent vibration, tone, flash and custom voice options



STAFF PAGERS

- ▶ Optimise staff productivity through prompt communication
- ▶ Directly alert staff from PC, smart phone or POS terminal
- ▶ Allow staff to spend more time on the floor selling
- ▶ Manager button to quickly page manager on duty



TABLE CALL

- ▶ Eliminate waving, finger snapping etc to call the waiter
- ▶ Increase service efficiency of waiting staff
- ▶ Perfect for spread out venues with out-of-sight tables
- ▶ Durable and sturdy, built to last



POKER MACHINE CALL

- ▶ Simply attach a push button transmitter to poker machine
- ▶ Programmable for service, check please, manager
- ▶ Sends message to staff pagers
- ▶ Call escalation based on response time
- ▶ Fully networked, floor zoning



Digital Signage is a brilliant point of sale tool for hospitality venues to engage their patrons.

It offers pubs, clubs, cafes and quick service restaurants a new impulse sales opportunity.

It can help boost sales of specials, combos and new menu items.

POS INTEGRATION

- ▶ Fully integrated and managed through your POS System
- ▶ Automatically update price changes, products and specials

DYNAMIC DIGITAL MENU BOARDS

- ▶ Automatically update menus during the day
- ▶ Upsell bundles like coffee and muffin
- ▶ Promote daily, weekly specials through striking images

DYNAMIC DIGITAL DISPLAY SCREENS

- ▶ Provide value adding content such as sport, news, weather
- ▶ Promote loyalty through branding messages
- ▶ Advertise upcoming special events or deals

VERSATILE PLATFORM

Our robust networked platform offers flexibility and scalability for managing digital displays. Create, schedule and centrally control content for distribution across your group.

- ▶ Provide local business owners with advertising opportunities through your screens
- ▶ Centrally monitor all your screens in your network using a dashboard view
- ▶ Full security to keep unwanted messages out
- ▶ Continual loop play functionality



Over pours, spillage and giveaways can negatively impact your bar revenue. **With a beverage metering system in place, you can compare every ounce of alcohol that flows through your bar with your POS records.** This allows accurate tracking of all your dispensed beverages which you can compare in real time to recorded product sales.

FLOW METERS

- ▶ Automatic real time calculation of pour costs
- ▶ See a list of all pours updated every 10 seconds
- ▶ At a glance graphs comparing flow vs. sales data

WIRELESS POURERS

- ▶ Compact rechargeable devices mounted on spirit bottles
- ▶ Simple button touch to switch pour sizes
- ▶ Real time reports show total pours or individual pour prices

ETNS

- ▶ Pours drinks directly into the glass with an inbuilt switch
- ▶ LED display with counter
- ▶ Easy link to our variance software for detailed pour reports



TRACK YOUR STOCK
DOWN TO THE DROP





We all need additional hours in the day and the hospitality industry is no exception. That's why we can give you more flexibility with your time so you can manage a successful business, spend time with family and friends and even get a game of tennis or round of golf in.

Using our web based or app tools you are never far from managing your business profitably.

MANAGEMENT

- ▶ Real time reporting tailor to your requirements
- ▶ Gain visibility into every piece of your business
- ▶ Receive alerts on what's important to you
- ▶ Remote access to live feed CCTV footage
- ▶ Digital Signage management through web interface
- ▶ Manage staff, scheduling, allocate tasks

CUSTOMER ENGAGEMENT

- ▶ Sign up for memberships and loyalty programs
- ▶ View and redeem loyalty points
- ▶ Check vouchers received
- ▶ View special offers, or upcoming events
- ▶ Make and manage reservations
- ▶ Provide feedback
- ▶ Mobile or online self-ordering
- ▶ Receive messages via email or push notifications.

STAFF

- ▶ Self manage shift availability
- ▶ Apply for annual leave
- ▶ Notification of sick leave
- ▶ View entitlements
- ▶ Staff can clock on and off from any device
- ▶ Communicate with manager's
- ▶ Online learning centre for staff training

We are in the business of optimising and systematising the running of your business. We can create greater mobility for you, your staff and customers. **Our goal is to help you manage a hectic business world.**



SUPPORT

Our product offering is not the only thing that is world class, our ongoing support and training is integral to ensuring your business is never left out in the cold.

We offer support for all aspects of our business from POS software, POS hardware, CCTV, Digital Signage and Paging.

Our superior support for POS Software comprises of remote access portal with secure connection interfaces, 24/7/365 phone, and on ground support. Our experienced technical team comprising of technicians, industry specialists and highly skilled engineers can have you back in operation in no time.

We pride ourselves on support that is hassle free, fast, easy and reliable.

TRAINING

Point of Sale technology is an investment in your business operations. So ensuring it operates to its full capabilities training is essential. As part of our quality assurance we offer you and your business full training on how to optimise the use of your investment.

Our training is at your convenience – either at your venue, our training offices in all capital cities, or through our online learning centre.

We understand that everyone has different learning styles so we offer a variety of options.

Module based learning comprising of introduction to POS, basic maintenance, stock control, loyalty and membership and advanced reporting.

Online Learning Centre where you can learn at your own pace during a time most convenient to you. Our online learning centre comprises of video presentations that take you through step by step processes from general system overviews through to advance reporting and analytics.

Or take the **customised training** road with our trainers that are not just skilled in our POS systems but also have vast experience in the management of hospitality venues.





**At your
service**



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